

Corporate Law Belleville

Corporate Law Belleville - Our Banking & Project Finance Group helps lenders and borrowers within the full range of financing alternatives. The variety of loan and other commercial credit facilities we serve range from simple letters of credit to complex multi-jurisdictional credit facilities (unsecured and secured, syndicated and non-syndicated). Several transactions have involved public sector credit facilities.

We have acted as a borrower and lender counsel in order to facilitate several syndicated credit facilities which have raised capital within the hundreds of millions of dollars. We have among our clients, manufacturers of auto parts, pipe coating and manufacturing companies, restaurant franchisees, and large moving and storage companies. We have assisted borrowers, in industries as diverse as restaurant franchising and home appliances, to be able to secure a wide range of acquisition financing by utilizing senior debt, sale-leaseback transactions, and subordinated and mezzanine lending. Our Banking & Project Finance Group has particular strength within four transactional areas: asset securitization, project finance, subordinated debt and mezzanine financing as well as real estate finance.

Asset Securitization

Our team which looks after Banking & Project Finance act for borrowers and lenders within asset-based loans that need making use of receivables, inventory, leased equipment, bond obligations, and various other assets as collateral. Amongst our clients are a video game distributor, a technology company, and various other companies with difficult needs for cross-border security and assurance. We serve borrower clients who have manufacturing and sales operations in Canada, the U.S. and abroad.

Our lawyers have accumulated a vast amount of skill documenting the needed covenants for cash management, reserves and reporting whilst acting on behalf of borrowers on asset-based loans made by the majority of the major lenders in the market.

Project Finance

Our lawyers have the knowledge to deal with the financing of large projects, navigating the difficulties of regulatory, legal and financial matters. These projects comprise the construction of pulp mills, power plants, industrial facilities, mines, real estate developments and other capital-intensive building projects. For these difficult structures, we offer project finance help to both borrowers and lenders. On the lender side, our experience encompasses advising on construction financing and subsequent sale of a hydroelectric facility. We likewise represent pension fund managers as lenders in first mortgage project financing for the construction of commercial real estate projects.

Real Estate Finance

We have good working relations along with lots of financial institutions, having been successful in helping with construction finance and commercial mortgage involving real estate acquisition and development. What's more, we advise clients on loan structures. We can negotiate and settle financing documents from both the lender's and borrower's perspectives. The handling of environmental due diligence is part of documenting and closing these financing transactions. In situations of default or foreclosure, our goal is to help lenders maximize debt recovery by advising on security enforcement options and mortgage solutions.

Subordinated Debt and Mezzanine Financing

Our Banking & Project Finance lawyers are experienced at helping entrepreneurial and mid-market companies pursue alternatives for financing that occupy the wide capital market range between senior debt and common equity. Often these transactions allow our clients to bridge the gap between equity and senior debt financing to seek out acquisitions and various possibilities. With our help, lenders are able to secure the control and return they require whilst borrowers are allowed to acquire the capital they need for growth. As we negotiate the subordination agreements and priorities among the different classes of creditors, we can structure the financing package for the debentures or notes to involve sale-leaseback arrangements, convertible preferred shares and equity shares.